

The Waiora Opportunity

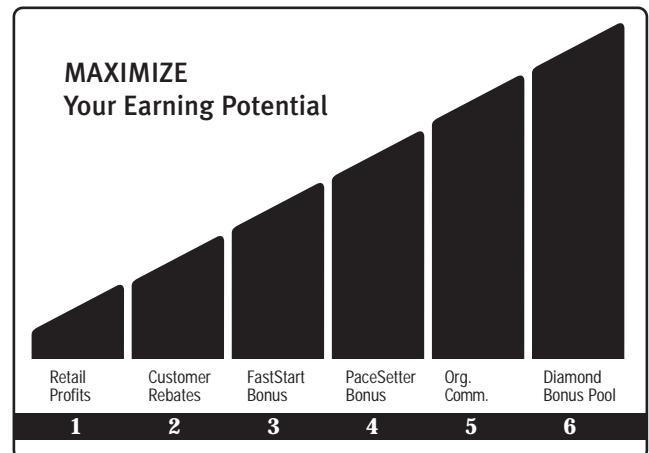
At Waiora, our goal is simple—provide great products and an outstanding income opportunity. We also believe in keeping it simple, and our compensation plan reflects this philosophy. As a Waiora Distributor, you have opportunities to maximize your earning potential for immediate income as well as create a long-term residual income.

Immediate Income

1. Retail Profits
2. Customer Rebates
3. FastStart Bonus
4. PaceSetter Bonus

Long-Term Residual Income

5. Organizational Commissions
 6. Global Diamond Bonus Pool
- Other**
Travel Incentive Bonus



1. RETAIL PROFIT

Retail Profits are simply the easiest way to earn income. Your customers can purchase products directly from Waiora and you earn the Retail Profits, or you can purchase products at wholesale, sell them at retail and keep the Retail Profits.

2. CUSTOMER REBATES

We make it easy for you to earn rebates on your customers. Sign them up directly with the company, they can order products any time they want and at the end of the month, you can earn Customer Rebates up to 10 percent.

Customer Orders (PV)	Customer Rebate
100-499	5%
500+	10%

3. FASTSTART BONUS

The FastStart Bonus allows every Distributor to earn a weekly check. Each week, you can earn from 10 to 25 percent on the first 200 CV of your newly enrolled Distributor's initial order. By qualifying at higher levels, you can also earn 10 percent on the volume of Distributors enrolled by people you have personally enrolled.

Personal AdvantageShip	Additional Personal Volume	Level	
		1	2
•	100	10%	•
100	•	15%	•
200	•	25%	10%
•	300		

4. PACESETTER BONUS

The PaceSetter Bonus is a reward for top performers. It allows you to earn a share of your country's total net volume, not just your own volume. You can qualify and earn this bonus every month.

The PaceSetter Bonus consists of six percent net country volume, and is paid monthly to those that meet the following criteria:

- ✓ **Be a PaceSetter having placed a single order of 500 CV or greater at some time with Waiora.**
- ✓ **Must have an active AdvantageShip with a minimum of 100 PV.**
- ✓ **Must personally enroll five new Distributors in a month (each with a minimum 100 PV initial order in their month of enrollment).**

The PaceSetter Bonus is earned based on points generated from the sale of product to each new Distributor enrolled during the month. Points are based on the new Distributor's initial order and are earned as follows:

New Distributor INITIAL Order	Points Earned
100 - 199	1
200-499	2
500 +	5

5. ORGANIZATIONAL COMMISSIONS

Our Organizational Commissions allows you to leverage the strengths of your business.

		BRONZE	SILVER	GOLD	RUBY	EMERALD	DIAMOND
QUALIFYING PERSONAL VOLUME (QPV)		100	100	100	100	200	200
QUALIFYING ORG. VOLUME (QOV)			300	1,000	5,000	30,000	150,000
LEG REQ*				2 Silver	2 Gold	3 Ruby	3 Emerald
LEVEL	1	5%	10%	7%	3%	1%	1%
	2			8%	5%	3%	2%
	3			10%	7%	4%	3%
	4				8%	5%	4%
	5				10%	7%	5%
	6					8%	6%
	7					10%	7%
	8						8%
	9						10%

*You must have a qualifying ranking individual in each leg (within your paid as levels).

6. GLOBAL DIAMOND BONUS POOL

Once you reach the Diamond level, you are eligible to participate in the Global Diamond Bonus Pool.

The purpose of the Global Diamond Bonus Pool is to motivate and reward Diamond leaders for helping people in their downlines become new Diamonds. This Bonus Pool consists of three percent (3%) of global net commissionable volume that is shared among the qualifiers of the bonus. Distributors must maintain a rank of Single Diamond or higher during a calendar quarter and, based on rank, will earn shares in the pool. The more Diamond legs you help build, the greater your share of the bonus pool. The Global Diamond Bonus Pool is paid quarterly.



TOP PERFORMERS' REWARD TRIP

Grow your business and reap the rewards! Twice a year, Waiora sends its Top Performers on a long weekend getaway for two in reward and recognition of their outstanding business-building activities. Held in a top-tier destination city, this three-night, four-day extravaganza includes airfare, luxurious hotel accommodations and exciting events including a business meeting with Waiora executives and leadership training by Waiora's top leaders. To qualify for this special reward trip, Distributors earn points based on their advancement in rank, personal enrollment activity and PaceSetter Bonus qualification. The top point earners over a six month qualification period (March – August or September – February) will earn a spot on the Top Performers' Reward Trip. There are no limits to how many times you can qualify, so travel with Waiora twice a year!

The Waiora Compensation Plan is based on sales at retail and the consumption of products and not on maintaining an inventory of products. At the time of each order, a Distributor is certifying that he or she has sold or used 70 percent of his or her previous order and must be able to verify such certification. Each Distributor must maintain all retail receipts for a period of two years and must furnish them to Waiora upon request.